

Le Rendez-Vous

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# UEFA European Football Championship

### History of the competition

Henri Delaunay, general secretary of the French Football Federation and former FIFA board member, became the very first UEFA general secretary when the organisation was founded in 1954. At the time, he was one of the first people who had the idea of creating a competition for national teams, leading to the creation of the European Nations' Cup in 1958. He died in 1955, five years before the inaugural UEFA European Football Championship, held in France. The UEFA EURO trophy was named after him.

The first European Nations' Cup took place between 1958 and 1960. The qualifying competition was organised in a direct knockout format with home and away matches, and 17 national football associations took part. The final round took place in France, in Paris and Marseille, with four teams competing for the title.

For the second edition, from 1962 to 1964, the field of participating teams rose from 17 to 29, but the format remained the same.

Under this system, half of the competing teams played only two matches before being eliminated. The direct knockout format was therefore abandoned in favour of a championship system for the 1966–68 competition. In addition, the European Nations' Cup was renamed the UEFA European Football Championship in 1968. The change of format resulted in a record 31 entries. Eight groups were formed for the qualifying stage, with a direct knockout system applying from the second round. This system continued for the next two editions.

Fresh changes were introduced for the sixth competition, which ran from 1978 to 1980. The number of finalists doubled (two groups of four teams) and Italy was chosen to host the final round, for which it qualified automatically as host nation.

For the 1994–96 edition, the number of final-round participants was extended to 16, and the "golden goal" rule was introduced. The first team to benefit from this new rule was Germany, when Oliver Bierhoff scored in the 116th minute of the final against the Czech Republic. The "golden goal" rule was, however, abandoned after two editions of the competition.

UEFA EURO 2012 was the 14th UEFA European Football Championship, and the last to feature a final field of 16 participants before the final round is extended to 24 teams for UEFA EURO 2016.

	Number of participants per final round														
Year	1960	1964	1968	1972	1976	1980	1984	1988	1992	1996	2000	2004	2008	2012	2016
Qualifying phase	17	29	31	32	32	31	31	32	34	47	49	50	50	51	54
Final round	4	4	4	4	4	8	8	8	8	16	16	16	16	16	24

### **Champions of Europe**

To date:

- 235 final round matches have been played.
- 579 final round goals have been scored, making an average of 2.46 goals per match.
- Leading final round goalscorer: Michel Platini with 9 goals (1984).
- Germany and Spain have won the title the most times, with three victories each, followed by France, with two titles to their name.

Үеаг	Host country	Final		Score
1960	France	USSR	Yugoslavia	2 – 1 (aet)
1964	Spain	Spain	USSR	2 - 1
1968	Italy	Italy	Yugoslavia	1 – 1 (aet)
				2 – 0 (replay)
1972	Belgium	West Germany	USSR	3 – 0
1976	Yugoslavia	Czechoslovakia	West Germany	2 – 2 (aet)
				5 – 3 (p)
1980	Italy	West Germany	Belgium	2 – 1
1984	France	France	Spain	2 – 0
1988	West Germany	Netherlands	USSR	2 – 0
1992	Sweden	Denmark	Germany	2 – 0
1996	England	Germany	Czech Republic	2 – 1 (gg)
2000	Belgium/Netherlands	France	Italy	2 – 1 (gg)
2004	Portugal	Greece	Portugal	1 - 0
2008	Austria/Switzerland	Spain	Germany	1 - 0
2012	Poland/Ukraine	Spain	Italy	4 - 0

aet = after extra time / p = penalties / gg = golden goal

# **UEFA EURO 2016**

### **Event identity**

### The inspiration

The inspiration behind the creation of the UEFA EURO 2016 logo is "Celebrating the Art of Football", a theme that fuses the quintessential creativity of French culture with the beauty of the game.

It also highlights the qualities that make football so unique and cherished throughout the world: the unpredictability of the sport, its beauty, the passion of the players and the intensity of the contest.

"Celebrating the Art of Football" will be the thread for all promotional and marketing activities, but it is not the slogan for the event.

### The logo

The UEFA EURO 2016 logo has been developed by Brandia Central, a brand consulting company based in Lisbon, and the market leader in Portugal with more than 20 years' experience. Brandia also developed the logo for UEFA EURO 2012.

The UEFA EURO 2016 logo is a representation of different artistic movements and football elements. Different inspirations can be identified on the symbol, around the central design device, which pays homage to the iconic Henri Delaunay Cup.



### Visual identity

Along with the UEFA EURO 2016 logo, the brand's visual identity introduces a unique concept – an artistic representation of football. The focal point is a football pitch with distinctive goals designed to resemble triumphal arches. Around the sides of the pitch there is a celebratory atmosphere, with fans cheering and waving flags.



#### The slogan: Le Rendez-Vous

UEFA EURO 2016 will be an unmissable Rendez-Vous for all football lovers, who will flock to France to watch the best that European football has to offer and to take part in the public celebration.

Football fans from all over Europe and the world will "Rendez-Vous" in France to celebrate and share in the excitement of the occasion, accepting an invitation to come and discover the country's cultural riches.

### The host city logo





The Henri Delaunay Cup is named after UEFA's first general secretary following the organisation's founding in 1954. Delaunay, who was also a member of the FIFA board and general secretary of the FFF, passed away in 1955 and therefore never saw his plan for a national-team competition realised. It came to fruition in 1958 with the creation of the European Nations' Cup.

A giant replica (12m high) of the Henri Delaunay Cup was displayed at the foot of the Eiffel Tower on 23 and 24 June 2013.



### The mascot

The official mascot of UEFA EURO 2016, Super Victor, was introduced to the public at France's international friendly at Stade Vélodrome on 18 November 2014.

He is a little boy with super powers – a boy whose cape and magic boots allow him to fly, be a little football genius and spread magic wherever he goes. His name is international and connotes both victory and super powers.

Super Victor will bring an element of fun to the tournament, as well as communicating the values of the event: pride, sharing and respect.



He will be travelling the length and breadth of France to meet the public – particularly children – at #MascotteDay events in the run-up to the tournament. He will also be appearing at other sporting and non-sporting events across France.

Super Victor has both a Twitter account (@SuperVictor; <u>https://twitter.com/supervictor</u>) and a Facebook page (<u>https://www.facebook.com/supervictor16</u>).

### The UEFA EURO 2016 match schedule



A schedule that offers a level playing field to all the teams and which guarantees fans in every host city a varied and attractive programme of matches.

A level playing field for all of the teams

- Every team, including the six seeded teams, will play their three group matches in different stadiums.
- The third round of matches in each group will be played on the same day and at the same time.
- The winners and runners-up in each group will only play each other again if they both reach the final.
- There will be three different kick-off times: 15:00, 18:00 and 21:00.
- Pitches will be given recovery time of at least two days between games.

A varied and appealing sporting spectacle in every host city

- Matches have been allocated evenly across the country according to criteria based on geographical location and stadium capacity:
  - Every city will host at least four matches.
  - Four matches in Lens, Nice, Saint-Etienne and Toulouse.
  - Five matches in Bordeaux and Paris (Parc des Princes).
  - Six matches in Lille, Lyon and Marseille.
  - Seven matches in Saint-Denis (Stade de France).
- Thanks to a systematic rotation policy, every host city will see:
  - Six different teams play during the group phase.
  - At least two seeded teams play during the group phase and in the round of 16.
- There will be no matches on the same day at the Stade de France and the Parc des Princes, in Lille and Lens, in Lyon and Saint-Etienne, in Marseille and Nice, and in Bordeaux and Toulouse.

Opening match and closing rounds

- The opening match and the final will be played at the Stade de France.
- The semi-finals will be played in Marseille and Lyon.
- The quarter-finals will be played in Lille, Bordeaux, Marseille and at the Stade de France.

The French team

France will play:

- Their three group matches at the Stade de France (opening match), in Marseille and Lille.
- They will play their round-of-16 match in Lyon if they win their group and in Saint-Etienne if they finish second.

### UEFA EURO 2016: facts and figures

The final tournament of the 15th UEFA European Football Championship, UEFA EURO 2016, will be held in France from 10 June to 10 July 2016.

This will be the third time that the final tournament is played in France (1960, 1984 and 2016).

53 teams will participate in the qualifying competition. A new competition format will see 24 teams taking part in the final tournament, instead of 16, which has been the case since 1996.

There will be 51 matches - 20 more games than in 2012.

2.5 million fans are expected in the stadiums, including 1 million foreign visitors, and they are expected to spend €1bn in the course of the tournament. By comparison, there were 1.4 million fans in 2012.

The matches will be broadcast live in more than 230 territories around the world. 150 million spectators are expected to follow each game live.

More than 8.1 billion viewers watched UEFA EURO 2012 matches on TV.

Breakdown of estimated UEFA EURO 2016 revenues

- TV rights: €1bn
- Sponsorship: €400m
- Ticketing and hospitality: €500m

Vision

- The biggest European event in 2016
- The best of European football
- A friendly and peaceful festival of football
- A demand for excellence in the organisation of the event
- An exceptional opportunity to promote the host country
- A tangible legacy for the host country and European football

### EURO 2016 Steering Group

The UEFA EURO 2016 Steering Group involves the four major organisational stakeholders: UEFA, the French Football Federation (FFF), the French government and the host cities. It is a forum for discussion and to ensure a regular sharing of information on the progress of key organisational projects.

The steering group was set up on 21 April 2011 and meets two or three times a year.

#### Composition of the UEFA EURO 2016 Steering Group

	Michel Platini	UEFA President
President	Jacques Lambert	President of EURO 2016 SAS
Members	Gianni Infantino	UEFA General Secretary
	Borislav Mihaylov	Member of the UEFA Executive Committee and President of the
		Bulgarian Football Union (BFS)
	Peter Gilliéron	Member of the UEFA Executive Committee and President of the Swiss
		Football Association (SFV-ASF)
	Fernando Gomes	Special advisor to the UEFA Executive Committee and President of the
		Portuguese Football Association
	Noël Le Graët	President of the French Football Association (FFF)
	Patrick Kanner	French Minister for Urban Affairs, Youth and Sport
	Alain Juppé	Mayor of Bordeaux, President of the Urban Community of Bordeaux,
		President of the "Club des Sites" host city association.
Observer	Martin Kallen	Director of Operations of UEFA Events SA and CEO of EURO 2016 SAS

### EURO 2016 SAS: structure and organisation

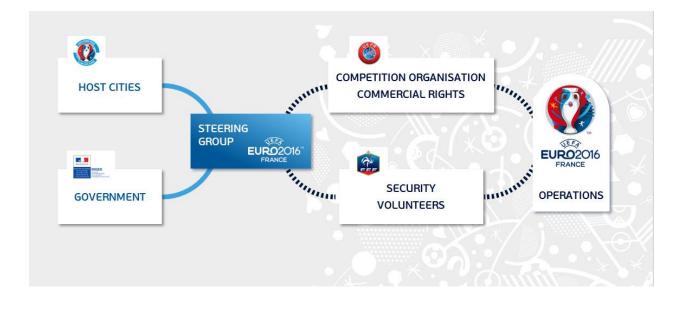
UEFA, which holds all the competition rights, and the French Football Federation have set up a company, EURO 2016 SAS, to which they have delegated responsibility for the operational organisation of the tournament under a single directorate.

EURO 2016 SAS is a company under French law, with the legal form of a simplified joint stock company, owned 95% by UEFA and 5% by the French Football Federation.

Its registered head office is in Paris.

Its expenditure will be financed entirely by UEFA.

Jacques Lambert is the company's president.



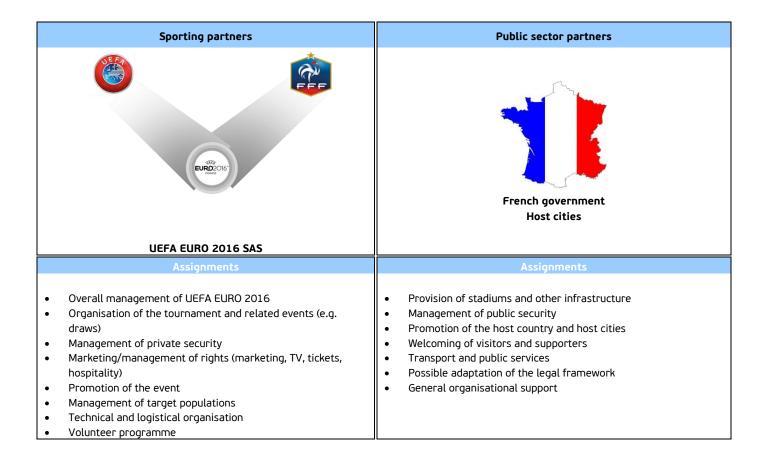
#### Allocation of assignments

UEFA has two direct organisational tasks:

- the sports-related organisation of the tournament (schedule, disciplinary matters, refereeing, doping controls, etc).
- the marketing and management of the event-related commercial rights (audiovisual, marketing, licensing, hospitality, tickets).

The FFF is responsible for private security at the stadiums and the volunteer programme.

EURO 2016 SAS is responsible for all other operational assignments, including the promotion of the event on behalf of UEFA and the FFF.



#### Simplified EURO 2016 SAS organisation chart





Head of Public Affairs & Host City Relations







Head of Administration and Finance

ANDREAS SCHÄR Head of Venue Operations

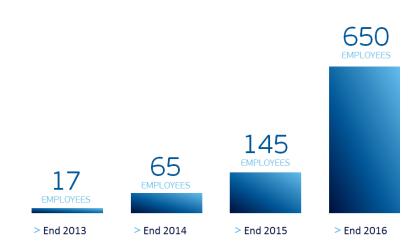


LUKAS ACHERMANN Head of Event Services

PHILIPPE MARGRAFF

Head of Revenue Operations

Human resources



### Host cities

The ten French cities selected to host matches in the next UEFA European Football Championship final tournament are: Bordeaux – Lens Agglo – Lille Métropole – Lyon – Marseille Nice – Paris – Saint-Denis – Saint-Étienne – Toulouse

The host cities have formed a 'Club des Sites' (host city association), chaired by Alain Juppé, the mayor of Bordeaux.



### Status on stadiums

The prospect of hosting UEFA EURO 2016 has enabled France to launch an ambitious construction and renovation programme for the stadiums that will host the final tournament of the competition.

In total, ten stadiums will host matches at UEFA EURO 2016. With the exception of the Stade de France, which will undergo some minor changes, new stadiums will be built in Lille, Nice (both already completed) Lyon and Bordeaux, while the stadiums in Marseille, Paris, Saint-Etienne, Lens and Toulouse have undergone or are undergoing major renovation.

The entire construction and renovation project for the UEFA EURO 2016 stadiums is the only investment needed to host the tournament in terms of infrastructure. This represents a sum total of nearly  $\in$ 1.6bn, made possible by the strong and proactive involvement of the owners of these sporting facilities, as well as innovative financing.

Since 1945, only three stadiums with a capacity greater than 30,000 have been built in France: the Parc des Princes in Paris (1972), La Beaujoire in Nantes (1984), and the Stade de France in Saint-Denis (1998).

# UEFA EURO 2016 is the catalyst for a massive modernisation programme that will allow France to develop a new generation of sports facilities.

Host city	Saint-Denis				
Stadium	Stade de France				
Current project status	Existing stadium				
	Opened January 1998				
	Project leader	Stade de France Consortium			
	Type of project	Minor renovation			
	Gross seating capacity	80,000			
1000	Financing	-			
	Constructor	-			
	Architects	SCAU			
	Operator	Consortium Stade de France			
	Cost of project	-			

Host city	Lyon	
Stadium	Stade de Lyon	
Current project status	Work ongoing	
	Scheduled to open in December 2015	
	Project leader Olympique Lyonnais	
	Type of project New stadium	
	Gross seating capacity 58,000	
	Financing Private	
	Constructor Vinci	
	Architects Populous	
	Operator Olympique Lyonnais	
C providence	Cost of project €405m	

Host city	Lille Métropole				
Stadium	Stade Pierre Mauroy				
Current project status	Opened in Augus	ned in August 2012			
	Pro	ject leader	Lille Métropole Urban Community		
	Тур	e of project	New stadium		
	Gro	oss seating capacity	50,000		
	Fina	ancing	Public-private partnership		
	Cor	nstructor	Eiffage		
	Arc	hitects	Valode & Pistre - Atelier Ferret Architectures		
Allen and and the	Оре	erator	Elisa		
Constanting Constanting	Cos	st of project	€324m		

Host city	Bordeaux		
Stadium	Stade de Bordeaux		
Current project status	Work ongoing		
	Inauguration schedu	led for May 2015	
		Project leader	Bordeaux City Council
		Type of project	New stadium
		Gross seating capacity	42,000
	1 de la constante de	Financing	Public-private partnership
	218 min 44	Constructor	Vinci – Fayat
		Architects	Herzog & De Meuron - Groupe 6
And Martin and		Operator	
		Cost of project	€184m

Host city Nice		
Stadium Stade de Ni	се	
Current project status Opened on	22 September 2013	
	Project leader	Nice City Council
	Type of project	New stadium
and the state of the second	Gross seating capacity	36,000
	Financing	Public-private partnership
	Constructor	Vinci
	Architects	Wilmotte & Associés SA
	Operator	Nice Eco Stadium
	Cost of project	€204m

Host city Marseille				
Stadium Stade Vélo	Stade Vélodrome			
Current project status Opened or	n 16 October 2014			
	Project leader	Marseille City Council		
	Type of project	Major renovation		
A REAL AND	Gross seating capacity	67,000		
	Financing	Public-private partnership		
	Constructor	Bouygues		
	Architects	SCAU		
	Operator	Aréma		
	Cost of project	€267m		

Host city	Paris				
Stadium	Parc des Princes	rc des Princes			
Current project status	Work started March 2014				
	Scheduled for completion in August 20	015			
	Project leader	Paris City Council and PSG			
	Type of project	Major renovation			
	Gross seating capacity	48,000			
	Financing	Private			
	Constructor	Vinci			
	Architects	ATSP			
	Operator	SESE			
	Cost of project	€75m			

Host city	Saint-Étienne			
Stadium	Stade Geoffroy Guichard	ffroy Guichard		
Current project status	Work completed			
	Put into use in January 2015			
	Project leader	Saint-Étienne Métropole		
	Type of project	Major renovation		
	Gross seating capacity	42,000		
All Provide the second	Financing	Public		
	Constructor	Léon Grosse		
A STATE OF A	Architects	Chaix & Morel et Associés		
a start and a start and a start of the	Operator	Saint-Etienne Métropole		
and the second sec	Cost of project	€75m		

Host city Lens Agglo				
Stadium Stade Bolla	Stade Bollaert-Delelis			
Current project status Scheduled	for completion in November	2015		
	Project leader	Nord Pas-de-Calais Regional Council		
	Type of project	Major renovation		
	Gross seating capacity	38,000		
The second second	Financing	Public		
Inthe Contraction	Architects	Cardete & Huet – Atelier Ferret Architectures		
	Operator	FC Lens		
	Cost of project	€70m		

Host city	Toulouse	
Stadium	Stadium de Toulouse	
Current project status	Work started in late May 2013	
	Scheduled for completion in 2015	
	Project leader	Toulouse City Council
Comment	Type of project	Major renovation
	Gross seating capacity	33,000
	Financing	Public
	Constructor	SOCOTRAP
	Architects	Cardete & Huet – Atelier Ferret
		Architectures
	Operator	Toulouse City Council
	Cost of project	€35m

# Fan zones

#### Each host city manages and implements their own fan zone project.

Each fan zone will have a giant screen for showing UEFA EURO 2016 matches throughout the tournament. There will be official fan zones in each of the ten host cities.





Responsibilities are shared as follows:

HOST CITIES	EURO 2016 SAS	
Planning, implementation and operations	Licences for broadcasting matches	
Provision and preparation of the site	Provision of the main giant screen	
Infrastructure	Creation of the design for the fan zone dressing	
Security management	Supporting the host cities	
Entertainment programme	Commercial framework	

### UEFA EURO 2016 commercial programme

Ten global partners with sponsorship rights to most UEFA National-team competitions such as the European Qualifiers, the UEFA European Under-21 Championship, the UEFA European Women's Championship (2013 and 2017) and the UEFA European Futsal Championship (2014 and 2016). To date, seven sponsors are on board:

adidas – Carlsberg – Coca-Cola – Continental – Hyundai/Kia – McDonalds – SOCAR

Six national partners with sponsorship rights for UEFA EURO 2016, with such rights limited to the territory of the host country.

To date, one contract has been concluded, with FDJ - La Française des Jeux.

#### Global partners

#### adidas

In September 2009 UEFA and adidas announced that they would be extending their long-running partnership, with an extensive range of rights having been awarded to the brand for UEFA EURO 2012 and UEFA EURO 2016 and for all other national-team competitions held between 2010 and 2017.

The agreement made adidas one of UEFA's top-level sponsors, while its licensing rights will include branded and unbranded opportunities, notably the rights to create and market the official match balls used in all national-team events.

adidas has also been granted retail rights in relation to the UEFA European Football Championship, and, alongside its own retail capabilities, it will work to create a global sports retail programme.

adidas will also roll out a broad product supply programme, equipping the staff, officials, referees, volunteers, and ball boys and girls of all the national-team competitions during the agreement period.

adidas will also give additional equipment support to UEFA's numerous football development and referees courses.

Aside from this first-rate support for events and teams, the company will also exercise its rights in relation to ball boys and girls by running a competition giving children the chance to carry out this important pitch side role at the UEFA European Football Championship.

#### Carlsberg

UEFA and Carlsberg have long been partners for UEFA's national-team competitions, having first come together at the 1988 UEFA European Football Championship, held in the former West Germany.

Carlsberg is the first partner to endorse UEFA's new marketing platform, which includes the UEFA European Football Championship and the European qualifiers.

With the renewal of this partnership for what will be Carlsberg's eighth consecutive sponsorship of the competition, the company will acquire rights in connection with the European qualifiers from 2014 to 2017. The longstanding partnership reflects Carlsberg's commitment to supporting football and confirms its presence in every phase of the competition.





#### The Coca-Cola Company

The Coca-Cola Company has been a key sponsor of UEFA's national-team competitions since 1988. Though the company's product portfolio varies from market to market, its core products (Coca-Cola, Diet Coca-Cola, Sprite and Fanta – four of the five best-selling non-alcoholic beverages in the world) represent one of its main revenue streams. In addition to these flagship brands, Coca-Cola distributes a range of other products through bottling franchises, chief among them juices (Minute Maid in France), sports drinks (Powerade), energy drinks (Burn) and mineral waters (Chaudfontaine).

Corporate social responsibility is one of the company's key strategic concerns. The issue of sustainability, which encompasses water management and recycling, has an important part to play in that policy, and sports events provide an essential communication platform in this regard. Coca-Cola also pays very close attention to grassroots football programmes and is committed to promoting "active and healthy lifestyles".

Coca-Cola's rights pertaining to UEFA EURO 2016 include exclusivity in its product category, namely all non-alcoholic beverages, including tea and coffee, and also cover promotional programmes, such as "flag bearers" and the "ultimate VIP access" tournament.

Coca-Cola will also supply drinks to teams, VIPs, the media, UEFA EURO 2016 personnel, the participants in the junior programme, match officials, volunteers and spectators at all tournament areas and venues.

#### Continental

Continental extended its commitment to the UEFA European Football Championship in 2011 by becoming its official tyre partner through to 2017.

Continental's prime objective in investing in various areas of international football is to develop brand recognition and drive home its message with regard to road safety and braking capacity. Since 2003 the tyre giant has registered constant growth in terms of brand visibility across Europe's leading markets.

In continuing its long-standing partnership with UEFA, the company will be rolling out its Warm-Up programme, with the winners of a special competition being invited to enjoy a unique matchday experience during the finals. Continental will also be presenting the Pre-Match Centre at UEFA.com.

#### Hyundai/Kia

A UEFA partner since UEFA EURO 2000, Hyundai/Kia is now an integral part of the commercial programme and has strengthened its ties with international football in a number of areas.

As the official automotive partner of UEFA EURO 2016, Hyundai/Kia will be the exclusive supplier of vehicles carrying team officials, teams, referees, organisers and guests to and from the stadiums, training bases and host cities.

In addition to this essential logistical support, the South Korean automaker will also exercise its international rights across a broad range of platforms, with Kia inviting children to take part in the Official Match Ball Carrier Programme and also offering five-a-side teams the world over the chance to participate in the Champ into the Arena competition.





For its part, Hyundai will be inviting fans to take part in online promotions such as "Be There With Hyundai" and the "Predictor", just two of many activities that Hyundai/Kia is organising to bring the tournament closer to fans.

#### McDonald's

McDonald's has been a core partner of UEFA's national team competitions since 1992. Along with the FIFA World Cup and the Olympic Games, the UEFA EURO tournament is the company's main global sponsorship platform. McDonald's is the world's leading food service operator, with more than 33,000 restaurants serving nearly 68 million customers in 119 countries every day. More than 80 per cent of the company's restaurants around the world are run by local, independent owners.

The company helps promote the UEFA EURO tournament through retail and service channels that are mainly oriented towards media representatives and supporters. In France, it runs the McDO Kids Sports events, which are held in more than 100 cities and towns up and down the country over a period of four months and encourage children to lead healthy lives. The company's activities at UEFA EURO 2016 will centre on initiatives such as the official player escort programme, which gives more than 1,000 youngsters a unique opportunity to walk onto the pitch hand in hand with their heroes, and the McDonald's EURO Cup, which offers its employees the chance to play at one of the official EURO 2016 stadiums.

#### The State Oil Company of the Azerbaijan Republic (SOCAR)

In May 2013 UEFA announced the signing of a sponsorship agreement with SOCAR as Official Sponsor for UEFA's national team competitions, including the UEFA European Football Championship. This is the second international sponsorship agreement SOCAR has signed in the football world, following the FIFA U-17 Women's World Cup, which was held in Azerbaijan.

SOCAR is an active and committed supporter of football in Azerbaijan in its capacity as the official main sponsor of the country's football association. The sponsorship of national team competitions gives the company a unique platform to raise its global visibility, and reflects its desire to establish and build a leading brand in the energy sector. SOCAR plays a role in a number of sporting, cultural and social programmes in Azerbaijan and in the other countries where the group is present, including Switzerland.

The company has offices in Georgia, Turkey, Romania, Austria, Switzerland, Kazakhstan, the UK, Iran, Germany and Ukraine, and also has import-export operations in Switzerland, Singapore, Vietnam and Nigeria.





#### National partners

#### FDJ – Française des Jeux



On 2 October 2014, UEFA and FDJ announced their partnership. FDJ is the first partner to join the family of UEFA EURO 2016 national sponsors. This partnership concerns the FDJ brand and its lottery activities.

FDJ is heavily involved in sport in France, at both amateur and professional levels and through its sponsorship of top athletes and major sports events. It is therefore only natural that FDJ has joined forces with UEFA EURO 2016, the biggest event to be staged in France since 1998.

FDJ is a major French institution with a unique network of 33,000 points of sale in 12,000 towns and villages across the country. This powerful network will enable FDJ to bring the event closer to its 27 million clients through a promotional programme that will get under way next year already.

Commenting on the deal, Guy-Laurent Epstein, marketing director of UEFA Events SA, said: "We are very pleased to welcome FDJ on board as the first UEFA EURO 2016 national sponsor. With its 33,000 sales points in France, FDJ is ideally placed to promote the event throughout the country, thanks to its proximity to the fans. FDJ has also been active in French sport for many years now so it is only natural that it should want to get involved in the biggest event in the country and share the excitement and emotions football has to offer."

### TV rights sales programme

The sale of global media rights for UEFA EURO 2016 has been centralised by UEFA. The new process is conducted on a market-by-market basis, and is administrated by CAA Eleven SARL, UEFA's exclusive marketing agency for the exploitation of media and commercial rights for its national team competitions.

Information on the agreements signed and the dates of the various invitations to tender are updated on a regular basis and can be found here:

http://www.uefa.org/MultimediaFiles/Download/Publications/uefaorg/Marketing/01/91/36/66/1913666\_DOWNLOAD. pdf

### Kuoni: official accommodation agency

In September 2012 Kuoni was appointed as the official accommodation agency for UEFA EURO 2016. The travel company will provide accommodation services to the participating teams, match officials, commercial and broadcast partners, media representatives, suppliers and staff involved in the organisation of the final round.

Kuoni is expected to provide rooms for more than 250,000 nights of accommodation during the tournament.

It is the second time that Kuoni has been the official accommodation agency for a EURO final round, following UEFA EURO 2008, for which it handled 60,000 nights of accommodation.

Kuoni (founded in 1906) is a world leader in the travel industry.

It is present in more than 60 countries (in Europe, Asia, Africa, Australia and North America), and has more than 12,000 employees worldwide.

The company's headquarters are in Zurich. It also has three offices in France: in Paris (main office), Lyon and Nice.

### Hospitality programme

#### A flexible, tailor-made offer to satisfy all needs

The EURO 2016 hospitality programme consists of several 'passes', giving everyone the freedom and flexibility to put together their own tailor-made programme, depending on their aims and availability. Businesses that wish to take advantage of UEFA EURO 2016 hospitality programme will find an offer adapted to their aims and needs. The programme is split into two different products: the Gold Experience (consisting of the Pass à la Carte, Ultimate Pass and Stadium Pass) and the Platinum Experience.



EURO 2016: the biggest business club in Europe

UEFA is overseeing delivery of the hospitality programme according to its own standards of excellence in all the stadiums that will be under its control during the tournament. Sales began in 2014.

The EURO 2012 hospitality programme was enjoyed by more than 1,200 businesses from 60 countries.

UEFA EURO 2016 has selected three prestigious partners to deliver the biggest hospitality programme ever to be implemented in France: DO&CO, Hédiard and Joël Robuchon. Allowing businesses to make contacts, entertain clients and develop relationships, the Henri Delaunay Club will offer exceptional, unrivalled services.

### Social responsibility

The social responsibility programme for UEFA EURO 2016 is divided into four key areas: health (smoke-free environment), accessibility (welcoming disabled supporters), anti-discrimination and fan services. These social responsibility activities are carried in partnership with organisations active in these four areas (see below).

#### Health: EURO 2016 - smoke-free

In close cooperation with the <u>World Heart Federation</u> and the <u>European Healthy Stadia Network</u>, UEFA aims to create a smoke-free environment for all ticket holders, staff and suppliers inside all EURO 2016 stadiums. UEFA hopes this policy will also be adopted at pre-tournament events and in the official tournament fan zones.

#### Accessibility: Respect access for all

In close cooperation with the Centre for Access to Football in Europe (CAFE), UEFA aims to make the EURO 2016 stadiums fully accessible and therefore inclusive. In line with the ACCESS FOR ALL, UEFA and CAFE Good Practice Guide to Creating Accessible Stadiums (available on the UEFA website), the objective is to welcome and allow people with different access needs a full and inclusive match experience.

#### Anti-discrimination: Respect diversity

In close cooperation with the FARE network (Football Against Racism in Europe), UEFA aims to implement a zero tolerance policy against all forms of racism and discrimination. All EURO 2016 matches, including a selected number of qualifiers, will be monitored by FARE match observers. FARE incident reports will be transmitted to the UEFA Control, Ethics and Disciplinary Body, and may result in sanctions. The extensive UEFA Respect Diversity measures also include educational programmes and campaigns such as 'No to Racism'.

#### Fan services: Respect for fan culture

In close cooperation with Football Supporters Europe (FSE), UEFA aims to welcome, advise and support football fans at EURO 2016 in the best possible way. The FSE-led fan embassy programme for supporters is an integral part of the tournament.

### **Environmental Responsibility**

Organising an event on the scale of UEFA EURO 2016 is an environmental challenge. Here the term 'sustainable development' is key, and UEFA will make a real effort to contribute to sustainable development by progressively aiming to reduce its environmental footprint, operating in a sustained, socially responsible way and gauging the tournament's economic impact in order to provide the host country, France, with a positive legacy.

All tournament stakeholders (UEFA, EURO 2016 SAS, the French state, host cities, partners and visiting fans) will play their part in helping to reduce the EURO 2016 environmental impact 2016.

An important aspect of the EURO 2016 sustainability programme will be to reach out to younger football fans as the future of the game. New technologies will encourage collaborative platforms, dematerialisation and, in particular, new means of mobility. Communication tools will include social media, with the tournament mascot sharing positive messages with fans.

#### **Evaluation**

Reporting is a key part of any sustainability strategy and UEFA will use the Global Reporting Initiative (GRI) standards for its UEFA EURO 2016 sustainability reporting. This will also include reporting on environmental footprints. The strategy's key performance indicators (KPIs) will be shared with the decision-making entities.

#### **Public transport and mobility**

Transport is a major contributor to any event's carbon footprint and it will be an important focus in the EURO 2016 sustainability strategy. By promoting the use of public transport, UEFA aims to leave a positive legacy from EURO 2016 for the host country and host cities.

Fans will be offered various transport services for getting to and from the stadiums and fan zones during the tournament. UEFA will work closely with different stakeholders and its transport partners at national, regional and local level to ensure delivery of an efficient public transport system incorporating aspects of eco mobility and taking into consideration air quality, energy and environmental impact.

#### Waste management

Waste management services will be provided at the different venues, split into two parts: cleaning and waste disposal.

Waste disposal will cover the removal of all collected waste and, depending on the service provider, venue and public facilities, waste will be separated into glass, paper/cardboard, green waste, PET/foil, etc.

#### **Energy and water**

Many French stadiums already use renewable energy such as solar, wind and geothermal energy. Rainwater is also collected in most stadiums and reused for pitch watering, for example.

In addition, UEFA's strategy is to reduce energy consumption by gathering and identifying the realistic needs of the stakeholders and designing a tailored system based on the results.

Overall, the aim will be to work closely with all stakeholders to optimise energy and water usage.

#### Sourcing of products and services

A sustainability addendum forms an integral part of all operational tender procedures, procurement processes and contracts related to UEFA EURO 2016. This aims to encourage sustainability among suppliers and project leaders, facilitating a bottom-up strategy.

This addendum includes a requirement to respect the United Nations Global Compact (to which EURO 2016 SAS has signed up) – universal principles in the areas of human rights, labour, the environment and the fight against corruption;

a request for information on sustainability initiatives already implemented by the supplier; a request to deliver data postevent on the service or products provided for UEFA EURO 2016, so as to enable the sustainability project to produce a sustainability (GRI) report and an environmental report; details of the sustainability project's priorities; and an invitation to propose innovative solutions relating to those priorities.

Specific tenders, procurement processes and contracts will also require more advanced sustainability criteria.

### Sixty-six team base camps

The UEFA EURO 2016 team base camp catalogue for the 54 UEFA member associations was launched 1 September 2014.

For the first time for an international sporting event, the team base camp catalogue is in the form of a website, giving the associations an interactive and powerful tool to help them find the most appropriate facilities for their needs. http://teambasecampseuro2016.uefa.ch.

This extensive catalogue aims to offer the national associations the widest possible choice of facilities throughout the whole of France. Regions and towns that are not hosting matches during the competition will therefore also be involved.

#### Process

- Identification of team base camps for the UEFA national associations across France.
  - Each team base camp comprises a high-standard hotel and a training ground situated no more than 20 minutes from the hotel.
  - Signing of agreements between the most suitable hotels for the national teams and Kuoni, the tournament's official accommodation agency, and between training grounds and EURO 2016 SAS.
  - There must be a suitable airport within easy reach of the hotels so that teams are able to travel the day before games.
- Identification of transfer hotels and training grounds in each host city.
- Identification of a referees' base camp with a hotel and training ground.

#### Objectives

- To give the teams taking part in EURO UEFA 2016 the best possible choice of accommodation and training facilities in France from a catalogue of 66 base camps.
- To advise UEFA's member associations on the most suitable options for them, taking into consideration their geographical preferences, as well as the overall standard, level of security and degree of exclusive use they are requesting.
- To be the first point of contact for the national associations in France, arranging visits, providing support to national association representatives during their visits to France to view potential facilities, and providing them with all of the information they require.
- To ensure that UEFA's 54 member associations are provided with a correct and fair accommodation selection process and booking terms and conditions.

The national associations that qualify for the final tournament will have until 31 January 2016 to confirm their choices to UEFA.



## Qualifiers

#### Week of Football

Supporters have the chance to see more matches thanks to the new **Week of Football** concept. This new format will see qualifying matches spread over six days (from Thursdays through to Tuesdays), with the amended schedule helping to make international football more dynamic.

Eight to ten matches are played on each day in any Week of Football, giving broadcasters the chance to cover more matches and more time slots for showing games. National associations also benefit from a carefully planned schedule and stable revenue streams, while international football gains more exposure and fans have the opportunity to watch national teams in action on weekdays and at weekends.

Fixture list for the UEFA EURO 2016 qualifying competition

The fixture list for the UEFA EURO 2016 qualifying competition is available at: <u>http://www.uefa.com/MultimediaFiles/Download/competitions/Draws/02/06/14/61/2061461\_DOWNLOAD.pdf</u>

A list of France's friendly fixtures is available at: <u>http://www.uefa.com/MultimediaFiles/Download/competitions/Draws/02/06/15/09/2061509\_DOWNLOAD.pdf</u>

### UEFA EURO 2016 volunteers programme

In March 2014, the 'Volunteers 2016' association was set up by the French Football Federation and the French Professional Football League. A project leader was recruited in June 2014.

The programme will be launched by the French Football Federation on 30 May 2015.



### Digital communication: 'More than just football'

The goal is to create a strong link between the event and the communities following it.

The UEFA EURO 2016 editorial policy is to publish news items on the event (match schedule, focus on the stadiums and mascot etc.) and presentations of each region (promotion of local areas and activities).

The aim is to bring together not only football lovers but also the people of France, who are proud to be hosting an event of this importance. To achieve this objective, UEFA EURO 2016 will create an extensive digital system connected to the networks operated by the tournament's stakeholders (host cities, organisations and sponsors). Activities will initially focus on Facebook, Twitter and the EURO 2016 website.

#### Facebook

The Facebook page (https://www.facebook.com/EURO2016) has more than 5.4 million fans to date, some 128,000 of them French.

As well as increasing the number of French fans, UEFA EURO 2016 will also set great store by the level of interaction with the online community.





#### Twitter

The Twitter account (https://twitter.comEURO2016) now has almost 45,000 followers, who can ask questions and access information about UEFA EURO 2016 in real time.

#### Website

The website (<u>http://bit.ly/EURO\_2016</u>), hosted at UEFA.com, offers important information on the event, providing instant access to the latest news, video interviews, photos and content from previous tournaments.





#### Other social media

Since September 2014, UEFA EURO 2016 has also been focusing on new social networks such as <u>Instagram</u> and <u>Vine</u>, all with the idea of fostering the creativity of the online community.

# Key facts and figures

SPORTING PERSPECTIVE

15th European Football Championship

**3rd** final round to be hosted in France, after 1960 and 1984

**1st** final round to involve 24 teams – France qualify automatically as host nation

**31** days – from 10 June to 10 July 2016

**51** matches in 10 host cities

TOURISM AND ECONOMIC IMPACT

**7** biggest French conurbations are hosting the tournament

1/3 of the French population is directly concerned by the event

Each team will play their **3** group matches in **1** different city

2.5 million spectators

1 million foreign visitors – from 125 countries on all continents for UEFA EURO 2012

7 million visitors expected in the fan zones

INTERNATIONAL EXPOSURE FOR FRANCE

In 2012:

- 8.1 billion TV viewers altogether
- **150** million TV viewers per match
- 120 broadcasters in 200 territories

# The countdown

September 2013	Host cities logo launch	
14 September 2013	1,000 days to go	
22 September 2013	Inauguration of the stadium in Nice	
23 February 2014	Qualifying draw in Nice	
September 2014	Qualifying competition kicks off	
16 October 2014	Inauguration of the Stade Vélodrome in Marseille	
23 October 2014	6th UEFA EURO 2016 steering group meeting	
18 November 2014	Mascot launch at France v Sweden	
27 January 2015	500 days to go	
12 March 2015	Seventh steering group meeting	
8 May 2015	400 days to go	
23 May 2015	Inauguration of the Stade de Bordeaux	
30 May 2015	Launch of the volunteers programme	
June 2015	Public ticket bookings begin	
10 June 2015	365 days to go	
August 2015	Inauguration of the Parc des Princes in Paris	
18 August 2015	300 days to go	
September 2015	Inauguration of the Stade Geoffroy Guichard in Saint Etienne	
November 2015	Inauguration of the Stade Bollaert-Delelis in Lens	
November 2015	Inauguration of the Stadium de Toulouse	
24 November 2015	200 days to go	
12 December 2015	Final round draw in Paris	
Early 2016	Inauguration of the Stade de Lyon	
March 2016	Finalists workshop	
3 March 2016	100 days to go	
10 June 2016	UEFA EURO 2016 opening match	
10 July 2016	UEFA EURO 2016 final	

This document is also available at:

http://ftp.uefa.com User: MediaAndComs Password: UEfa2015

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# #EURO2016 #LeRendezVous

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